



Pre-order form: Information we need to collect from the customer:

Vendor: _____

1. Customer data:

- a. Date : _____
- b. Location: _____
- c. Company Name: _____
- d. Mill Address: _____

- e. Billing address: _____

- f. Customer contact info including:
 - the project manager from the mill: _____
 - Telephone: _____
 - Fax: _____
 - Email: _____

2. Data required for cost analysis

- a. Total annual wrapping cost (\$'): _____
- b. Cost of actual wrapping (woven)
 - i. per sq meter: _____
 - ii. Bag cost per size: _____
 - iii. Per kg : _____
- c. Total cost of staples, gun, depreciation of tools, maintenance: _____
- d. Cost of man power per year including benefits: _____

3. Production data

- a. Mill volume in MM cu M: _____
- b. Percentage of output wrapped: _____
- c. Woven purchase quantities per year in sq meter: _____
- d. How many bundles per shift (average): _____
- e. Conveyors speed: _____ mpm
- f. Type of chains used: _____
 - g. Roll dimensions:
 - length: _____ m
 - width: _____ m
 - h. How many operators per shift are wrapping: _____
 - i. How many operators per shift can be saved: _____

- a. Limiting factors: _____
- b. Efficiency opportunities: _____
- j. How many shifts per day: _____
- k. How many hours per shift: _____
- l. How many operating days per week: _____
- m. How many weeks per year: _____
- n. Question the assumptions and make sure we can really reduce the operators prior to presenting the proposal.

4. Bundles size and related information (fill annexe A attached)

- a. Does the mill produce:
 - full packs: _____
 - half packs: _____
 - ii. What are the minimum length: _____m
 - iii. What is the maximum length: _____m
 - iv. Minimum width: _____m
 - v. Maximum width: _____m
 - vi. Minimum height: _____m
 - vii. Maximum height: _____m
- b. Does the mill use dunnage under the bundles: yes _____; No _____
 - i. What is the exact size of the dunnage: _____x_____mm
- c. What is the temperature of the bundle at the wrapping area? Useful in OSB, composite decking etc... : _____deg C
- d. What is the ambient temperature at the wrapping area? _____deg C
We won't wrap outside or at temperature below -10 degrees Celsius...

5. Graphics

- a. Is there a logo, specific info that has to appear on the new bundles? _____
 - i. How many colors in the print? _____
 - ii. How many print options? _____
 - iii. What is the percentage of coverage of the print? _____%
 - iv. How many wrap dispensers required? _____
 - v. How many wrap selectors required? _____

N.B: * For a precise calculation please give us the numbers of a "typical year"
** Usually we keep only one operator and he will take care of the strapping and the bundle ID.

6. Complete layout of wrapping area: _____yes_____no

- i. If N.A, take measurement of the area were will be installed the Pellikowrapper usually just after the strapping machine. Could be installed lineally _____ or transversely _____.
- ii. Height from floor to truss including any impediments: _____m
- iii. Distance from center of the out feed conveyor to wall or anything in the way including impediments. _____m

7. Section view of existing wrapping area

- i. If N.A, take measurement of installation area for the Pellikowrapper usually just after the strapping machine. Can be install in-line_____ or transversely_____.
- ii. Height from floor to truss including any impediments:_____m
- iii. Distance from center of the out feed conveyor to wall or anything in the way including impediments._____m
- iv. Height of existing out feed from top of chains to floor:_____m

8. Pictures

a. Existing equipment

- i. Thorough overview to include: kind of strapping, type of paper dispenser, we will see all obstacles our future Pellikowrapper installation.
- ii. That will also help to understand the existing wrapping operation
- iii. Is there a lath breaker mechanism?_____yes _____no
- iv. Must labelling be automated? ?_____yes _____no

b. Photos of the surroundings

- i. operators location
- ii. is there interference from Posts, walls, slope of roof, etc.?
- iii. Are there sufficient openings like garage doors?_____yes_____no
- iv. Do we have to open a wall or ceiling to bring the machine in place? _____yes_____no
- v. Do we have to disassemble some equipment to be able to do our installation? _____yes_____no
- vi. Do they bar code the lumber, etc...? _____yes_____no
- vii. Is there a lumber re-entry before strapping? _____yes_____no **If yes, is the length of the bundle is verify with: the operator, scanner, limit switch??**

c. Photos of unwrapped bundles

- i. To see if the lath comes out of the bundles and will require a lath breaker system.
- ii. Average quality of the lumber and bundle

d. Photos of wrapped packages:

- i. See the number of colors on logo,
- ii. Take picture of all the different wraps (special order, special paper for premium etc)

9. We need to ask what mill voltage is available

- _____volts 3 phases
- _____volts 1 phase

10. We need dry air .Do we have the minimum described below: _____yes_____no

- a. Recommended in feed airline of 1" diameter at a maximum distance of 50 feet of a main airline of 3" diameter or else an air tank will be needed for accumulation.
- b. Must be 6.5 bars (dry air) Pellikowrapper peak at 0.85 SCMM for 10 sec

11. Inquire about their existing controls

- a. Siemens specify type: _____
- b. We need the communication protocols, specify type: _____
- c. We need the information on bundle size coming from: _____
(stacker, Strapping machine, any measuring device)

12. Question about the centering device (Critical Issue)

- a. Some customer can do the work themselves, but they need to guarantee us the centering of the bundle within 6 mm lengthwise and transversely? Will they do it themselves? ____yes____no
- b. Do they have a VFD on the out feed transfer ____yes____no
 - i. If yes they will stop the bundle linearly within 6 mm easily
- c. We may need to offer the Usital mechanical centering device: ____yes____no

13 Delivery date for the equipment: _____

- customer pays for del'y: ____yes____no
- customer coordinate del'y: ____yes____no

Comments:

14 Mechanical installation date: _____

Comments:

15 Start up date : _____

Comments:

Filled by: _____ Date: _____

